



Avaya ENGAGE 2019 Agenda-at-a-glance

Sunday		
January 20, 2019		
Time	Session	Session Details
	ID	
8:00 AM - 12:00	PRE-01	Equinox Bootcamp
PM		Speaker: Kirk Jones, Avaya
(Pre-Conference)		Additional Fee: \$300
	PRE-02	Workspaces for Elite
		Speaker: Nick Pearcey, Avaya
		Additional Fee: \$300
	PRE-03	Avaya Aura Packet Trace Tools and Trace Interpretation
		Speaker: Will Parker, Avaya
		Additional Fee: \$300
	PRE-04	Administrating IP Office
		Speaker: John Briggs, Avaya
		Additional Fee: \$300
	PRE-05	Proactive Outreach Manager Admin - Best Practices
		Speaker: Katie Miezza, Avaya
		Additional Fee: \$300
	PRE-06	Safeguard Your CX: Testing and Monitoring Strategies for the
		Enterprise Pre-Conference
		Speaker: Kurt Dahlstrand, Avaya
		Additional Fee: \$300
1:00 – 1:30 PM	Attendee 0	Drientation
1:30 – 1:45 PM	Break	
1:45 – 2:45 PM	100	Having fun with IoT and Engagement Designer
(Breakout #1)		Speaker: Nick Kwiatowski, Michigan State University
	101	Best Practices for Avaya Session Border Controller for
		Enterprise Deployment
		Speaker: Jerome Joanny, Avaya
	102	Best Practices to Deploy Avaya Solutions on Public Cloud
		Platform
		Speaker: Rachit Trivedi, Avaya
	103	An Overview of AI for Customer Service
		Speaker: Valentine Matula, Avaya
	104	Customer Journey Mapping Drives Customer Satisfaction
		Speakers: Richard English
	105	Top 5 Ways To Get Better Support from Avaya
		Speaker: Carl Knerr, Avaya
	106	Oceana Voice: From A to Z





		Speaker: Daniel Perles, Avaya
	107	Variables Variables, How to Use Variables to Get More From
	107	Your Vectors
		Speaker: Larry Bankhead, Comcast
	108	Digital Transformation in Public Safety & Emergency Services
	108	
	100	Speaker: Markus Bornheim, Avaya
	109	Demystifying Unified Communications – Architecture,
		Deployment & Best Practices Part 1
		Speaker: Steven Romanelli, ConvergeOne
	110	Data Networking for Voice Professionals - Part 1
		Speaker: David Lover, ConvergeOne
	111	Devices Deployment & Management
		Speakers: Rifaat Shekh-Yusef, Avaya; Greg Pelton, Avaya
	112	Moving to SIP End Points – What You Need to Know
		Speaker: Bob Kent, ConvergeOne; Chuck Pursell,
		ConvergeOne
	113	Moving to SIP End Points – What You Need to Know
		Speaker: Tore Christensen, Avaya; Hemang Shah, Avaya
2:45 – 3:00 PM	Break	
3:00 – 4:00 PM	200	Collaboration, Teams, Spaces or Slack OH MY!
(Breakout #2)		Speaker: Russell Singer, ConvergeOne; Andrew Prokop,
		ConvergeOne
	201	Avaya Breeze Client SDK Multi-Platform Support
		Speaker: Barry O'Connor, Avaya
	202	Designing, Implementing or Upgrading Telecom Solutions -
		Let's Talk to IT
		Speaker: Alex Morales, Davis Polk & Wardwell, LLP
	203	Sharing Our Healthcare ROI Stories – Roundtable
		Speaker: Tara Mahoney, Avaya
	204	What's New in Engagement Designer 3.5?
		Speaker: Stephen Durney, Avaya; Vishal Saxena, Avaya
	206	Mastering Avaya Endpoints for Your Contact Center
		Speaker: Diego Klajner, Avaya; Bill Jolicoeur, Avaya;
		Stephanie Long, Avaya; Brian Hillis, Avaya
	207	Oceana Attribute Routing 101
	207	Speaker: Shelley Shaffery, Avaya
	208	The Bots Are Coming To Your Contact Center Are You
	200	Ready?
		Speaker: Daniel Burgin, ConvergeOne
	209	Demystifying Unified Communications – Architecture,
	203	Deployment & Best Practices Part 2
		Speaker: Steven Romanelli, ConvergeOne
	210	
1	210	Data Networking for Voice Professionals - Part 2





Speaker: David Lover, ConvergeOne 211 Avaya Solution Deployment Manager Speaker: Marc Fenneuff, Michigan State University 212 Avaya Learning: Enhancing Your Capability Speaker: Linda Thompson, Avaya; Jeff Smithies, Avaya 213 Battling Voice Spam and Robocalls in the Enterprise Speaker: Richard Quattrocchi, Mutare; Alan Foss, Nomorob
Speaker: Marc Fenneuff, Michigan State University212Avaya Learning: Enhancing Your Capability Speaker: Linda Thompson, Avaya; Jeff Smithies, Avaya213Battling Voice Spam and Robocalls in the Enterprise
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213 Battling Voice Spam and Robocalls in the Enterprise
4:00 – 4:15 PM Break
4:15 – 5:15 PM 300 SSL and TLS Encryption Certificates - Everything You Always
(Breakout #3) Wanted to Know
Speaker: Dwight Reifsnyder, ConvergeOne
301 Avaya (ESNA) Officelinx – An Examination in Four Parts
Speaker: Robert Havens, RCT Technologies
302 Debugging Avaya SIP
Speaker: Andrew Prokop, ConvergeOne; David Lover,
ConvergeOne
303 Avaya IoT Solution Demystified
Speaker: Thomas Roemer, Avaya
304 How to Mitigate the Risk of Voice Quality When Using a
Cloud Solution
Speaker: Michel Lalonde, Branttel Networks 305 Integrating Avaya Vantage into Work Flows
Speaker: Vandana Brar, Avaya
306 Case Study: How Post-Call Surveys Drive Community Care
Behavioral Health's Call Center Excellence
Speaker: Virginia Bernaciak, CCBH; Lisa Wilkie, ConvergeOr
Maria Simonton, Interactive Northwest, Inc.
307 The Impact of Automation in the Contact Center – Taking t
Robot Out of the Agent
Speaker: Bob Kent, ConvergeOne; Dustin Donaldson,
ConvergeOne
308 Preparing for AI Based Applications
Speaker: Chanley Geveshausen, VOX Network Solution
309Take Routing, Interoperability and Troubleshooting to the
Next Level with Avaya Aura [®] Session Manager 8.0.1
Speaker: Lisa Marinelli, Avaya
310 Microsoft Integration - Federation with Equinox
Speaker: Kirk Jones, Avaya
311 Introduction to Avaya Equinox – Business Value Proposition
and Differentiation
Speaker: Brad Black, Avaya; Paul Relf, Avaya
312 Avaya & Office 365: Understand the Integrations & Possible
Pitfalls to Accelerate Your Deployments!





		Speaker: Tony McQueen, Carousel Industries		
5:15 – 6:00 PM	Break			
6:00 – 9:00 PM Avaya Appreciation Event				
		Monday		
		January 21, 2019		
7:00 – 8:15 AM	Breakfast			
8:30 – 10:00 AM	-			
10:00 – 10:15 AM	General Session Break			
10:00 - 10:15 AM	400	The Future of Unified Communication in the Digital		
(Roadmap Session	400	Workplace		
#1)		Speaker: Paul Relf, Avaya		
#1)	401	Harnessing Al Models in the 'Cognitive' Contact Center		
	401	Speaker: Michael Sisselman, Avaya		
	402	IP Office Roadmap		
	402	Speaker: Craig Iwata, Avaya		
	403	Avaya Aura Platform Evolutions and Revolutions		
	105	Speaker: Jeffrey Ridley, Avaya		
	404	Avaya Contact Center Direction		
		Speaker: Bill Jolicoeur, Avaya		
	406	Avaya Communications Cloud		
		, Speaker: Bob Camel, Avaya		
11:45 AM – 12:45	Lunch			
PM				
12:45 – 1:45 PM	500	IP Numbers - Everything You Always Wanted To Know		
(Breakout Session		Speaker: Dwight Reifsnyder, ConvergeOne		
#4)	501	Introvert to Extrovert: Coming Out From Behind The Monitor		
		Speaker: Terry Anstead, Delaware River and Bay Authority		
	502	Certificates, System Manager, or your CA?		
		Speaker: Chris Clauss, ConvergeOne		
	503	Introduction to Amazon Cloud Infrastructure for Voice		
		Engineers		
		Speaker: Navjit Dhillon, Branttel		
	504	Avaya's New IM and Presence Application		
		Speaker: Kirk Jones, Avaya		
	505	Sneak Peek: Automation & Orchestration		
		Speaker: Jeffrey Ridley, Avaya		
	506	Marriott/Starwood Contact Center Consolidation &		
		Innovation		
		Speaker: Charles Buffington, Avaya; Shane Artman, Avaya;		
	507	Richard Lau, Marriott		
	507	What You Can Do Today to Make Your Move to the Cloud		
		Easier		





		Speaker: Poh Kant, ConvergeOne: Greg Smith, ConvergeOne
	508	Speaker: Bob Kent, ConvergeOne; Greg Smith, ConvergeOne The Secrets of Europe's CX Disruptors: Lessons from the
	508	
		winners of the European Contact Centre & Customer Service Awards
	500	Speaker: Stuart Dorman, Sabio
	509	Over-the-Top SIP trunks using Avaya SBC-E
		Speaker: Gary Fallon, CSAA Insurance Group
	510	Stump the Experts: Revenge of the Audience
		Speaker: Nick Kwiatkowski, Michigan State University; David
		Lover, ConvergeOne; Andrew Prokop, ConvergeOne
	511	Avaya Intelligent Data as a Service - Unleashing the Power of
		Big Data for the Enterprise
		Speaker: Lisa Marinelli, Avaya
	512	Containerization and Microservices: Beginnings of a New
		Avaya Journey
		Speaker: Joji Varghese, Avaya
	513	Avaya Conversation Intelligence a New, Cloud Based, AI
		Centric Natural Language Processing Solution from Avaya
		Speaker: Ernie Wong, Avaya
1:30 – 4:30 PM	Avaya Pa	rtner Forum
1:45 – 2:00 PM	Break	
2:00 – 3:00 PM	600	Communication Manager Programming - Tips and Tricks
(Breakout Session		from an Expert Trainer
#5)		Speaker: Mary Ponto, TeleTraining Services Inc
	601	Security, Compliance and the Cloud
		Speaker: Bob Camel, Avaya
	602	SIP Trunk Monitoring & Troubleshooting Best Practices
	602	SIP Trunk Monitoring & Troubleshooting Best Practices Speaker: Tim Titus, PathSolutions
	602 603	Speaker: Tim Titus, PathSolutions
		Speaker: Tim Titus, PathSolutionsDoing Lots of Work Fast Working with System Manager for
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		Speaker: TBD
	608	Avaya Aura Platform Security Check-List
		Speaker: Jeffrey Ridley, Avaya
	609	Microsoft Integration: Skype for Business and Teams
		Speaker: Barry O'Connor, Avaya
	610	Enhanced 911: The State of Montana
		Speaker: Kevin Kito, 911 Secure LLC; Mark Fletcher, Avaya;
		Jeff Unger, State of Montana
	611	Blockchain from the Bottom Up
		Speaker: Andrew Prokop, ConvergeOne
	613	Legal Issues in AI-Based Customer Service
		Speaker: Valentine Matula, Avaya
	613	It's not just a Phone: Bridging the Gap Between Technology
		& Operations
		Speaker: Emily Stebbins, Hartford HealthCare; Pamela
		Miranda, Hartford HealthCare; Maura O'Donnell, Hartford
		HealthCare
3:00 – 3:15 PM	Break	
3:15 – 4:15 PM	700	Advanced Avaya Breeze Tips for Snap-In Developers
(Breakout Session		Speaker: Andrew Prokop, ConvergeOne
#6)	701	IAUG Councils: The Best Bang for Your Buck!
		Speaker: Chip Powell, California Office of Legislative Counsel
	702	Digitally Transforming Voice Messaging
		Speaker: Richard Quattrocchi, Mutare; Jeremy Parker,
		Mutare
	703	Why We Use SIP
		Speaker: Jeff Dhaenens, Volkswagen Group of America
	704	Why the Health of Your UC/CC Environment Needs an
		Effective End to End Monitoring and Management Solution!
		Speaker: Russell Singer, ConvergeOne
	705	Avaya Aura Security Certificates – Best Practices
		Speaker: Thomas Roemer, Avaya
	706	Oceana Next: Strategy and Roadmap Deep Dives
		Speaker: Joyce Fong, Avaya
	707	Avaya Aura Contact Center/Contact Center Select 7.x - New
		Features & Securing Your Customer Information & Achieving
		GDPR Compliance
		Speaker: Martin Walker, Avaya; Melissa Vestal, Chrysalis
	708	What are the Business Benefits of Public Cloud?
		Speaker: Frank Mirecki, BrantTel Networks
	709	Mostly Cloudy with a Chance of Scattered Emergencies
1		Speaker: Mark Fletcher, Avaya
	710	Security and Fraud Prevention: Using Biometrics





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	74.2	Speaker: Thomas Hebner, Nuance Communications		
	712	Utility Server with Avaya Aura Device Services		
4.15 4.20 DNA	Duesde	Speaker: Kirk Jones, Avaya		
4:15 – 4:30 PM	Break			
4:30 – 7:00 PM	4:30 – 7:00 PM Solutions Expo Opening Reception & Experience Theater			
		Tuesday		
		January 22, 2019		
7:00 – 8:15 AM	Breakfast			
8:30 – 10:30 AM	General S			
10:30 – 10:45 AM	Break			
10:45 AM – 1:35	Solutions	Expo Opening Reception & Experience Theater		
PM				
12:30 – 1:45 PM	Lunch			
1:45 – 2:00 PM	Break			
2:00 – 3:00 PM	800	Why E911 is a Hot Topic and How Avaya can Help Fix It		
(Breakout Session		Speaker: Mark Fletcher, Avaya; Hank Hunt, Avaya		
#7)	801	Are You Still Complaining About SIP Trunking Best Practices?		
		Speaker: Samy Nashaat, CCNA		
	802	Virginia Credit Union Delights Members with Secure Account		
		Access		
		Speaker: Paul Hendricks, Virginia Credit Union		
	803	CM 6.3 Physical to CM 7.0 Virtual – A Customer's		
		Perspective: Avaya + VMware		
		Speaker: Dustin Fails, ACS Technologies		
	804	"How are You Protecting My Privacy?" – Meeting the Digital		
		Privacy Challenge		
		Speaker: Glen Taylor, Interactive Northwest, Inc.		
	806	Empower Your Agents to Navigate a Superior Customer		
		Experience		
		Speaker: Mike Butts, Avaya		
	807	How Avaya Aura System Manager and Avaya's Online Tools		
		Deliver the Vision of UC Management		
		Speaker: Kyle Hodess, TELUS		
	808	Avaya Omnichannel Solutions Deployment Options - Public,		
		Private Cloud, On-Prem, Oceana		
		Speaker: Joyce Fong, Avaya		
	810	Equinox Clients Part 1 - Deployment Fundamentals		
		Speaker: David Lover, ConvergeOne		
	811	Avaya Mobile Experience Real World Demos for DX & Agent		
		Experience		
	012	Speaker: William Fleming, Avaya		
	812	Migrating, Licensing, Design & Quoting Avaya Officelinx		





		Speaker: Cyril Dowling, Avaya
	813	Harvesting the Plethora of External Datato Create
	015	Actionable Insights
		Speaker: Michael Sisselman, Avaya
3:00 – 3:15 PM	Break	Speaker. Witchael Sissenhall, Avaya
3:15 – 4:15 PM	900	How Texas Tech Improves Campus Safety
(Breakout Session	500	Speaker: Mark Wright, Texas Tech University System
#8)	901	The Positive Path to Change
	501	Speaker: Seth Chancy, Ascenditur
	902	Just Stop Already! Dealing with SPAM and Robocalls.
	502	Speaker: Tyler Preder, University of Washington
	903	Migration from CM6.3 to Aura 7 on PODfx
	505	Speaker: Larry Roberts, Comcast; David Epler, Avaya
	904	Avaya Cloud Notification System
	504	Speaker: Michael Seeley, Avaya; Darryl Jackman, Marine
		Rescue Technologies
	905	Advanced Vectoring: Variables are your friend
	505	Speaker: Mary Doran, Cartus
	906	Maximizing your outreach results seamlessly with Avaya
	500	Outbound Solutions
		Speaker: Michael Gruen, Avaya
	907	SMGR Roles and Roles-Based Access.
	507	Speaker: David Franz, ConvergeOne
	908	Next Steps for CS1000 Customers
	500	Speaker: Mike Kuch, Avaya
	909	How Afiniti works!
	505	Speaker: Ain Chishty, Afiniti
	910	Equinox Clients Part 2 – Avaya Aura Device Services
	510	Speaker: David Lover, ConvergeOne
	911	Simplified Application Development from Avaya Services:
	511	The Continuous Development Framework Offer
		Speaker: Valentine Matula, Avaya
	912	Using Avaya Equinox in a Healthcare Environment to Provide
		Better Patient Care
		Speaker: J Zucchetto, Cerium Networks
4:15 – 4:30 PM	Break	
4:30 – 7:00 PM	Solutions	Ехро
		Wednesday
		January 23, 2019
10.15 11.15 444	1000	
10:15 – 11:15 AM	1000	How Understanding Your Caller Behavior Can Help Optimize
		Your Call Center Operation: A Blue Cross and Blue Shield of
		Louisiana Case Study





(Drockeyst Cossien		Creaker, Walter Polandi, PhD, Swampfey Technologies
(Breakout Session		Speaker: Walter Rolandi, PhD, Swampfox Technologies;
#9)	1001	Mattias Liljeberg; Will Hayes, Swampfox Technologies
	1001	Unified Communications – Monitoring and Troubleshooting
		Tools
	1000	Speaker: Steven Romanelli, ConvergeOne
	1002	You Could be Losing Time by NOT Using System Manager
		Speaker: David Franz, ConvergeOne
	1003	Avaya Desktop Experience Overview (for Avaya and Open SIP
		Deployments)
		Speaker: Karen Hong, Avaya; Ronnie LaNasa, Avaya
	1004	Best Avaya Practices in Virtualization in Compute and SAN
		Environments
		Speaker: Corey Cleric, VOX Networks
	1005	Avaya and Salesforce – Integrating Voice, Omnichannel,
		Agent Selection & CRM
		Speaker: Valentine Matula, Avaya
	1006	Oceana, Next: Strategy and Roadmap Deep Dives
		Speaker: Joyce Fong, Avaya
	1007	Application of AI, Machine Learning and Deep Learning for
		Contact Center Use Cases: (Architecture Framework with
		Oceana integration and Demo)
		Speaker: Nikhil Deshpande, Avaya
	1008	Deepening the Emotional Customer Connection - Using AI to
		improve the Agent El
		Speaker: Jonathan Alperin, Avaya
	1009	Virtualization Demystified: What It Is and Why You Need It
		Speaker: Alex Morales, Davis, Polk & Wardwell LLP
	1010	Don't Protect Your Data, Make It Worthless - Payment
		Security Strategies to Keep You One Step Ahead of Hackers
		Speaker: Gabriel Harris, Chrysalis; Ruston Miles, Bluefin
	1011	CS1000 Modernization - Deploying Aura Whilst Maximizing
		Your Hardware and Software Investments
		Speaker: Bob Close, Avaya
	1012	Analyze Your Call Center Elite: What Works Best, with Actual
		Programming Examples
		Speaker: Mary Ponto, TeleTraining Services Inc
11:15 – 11:30 AM	Break	
11:30 AM – 12:30	2000	FCC Ruling 17-24 The Unlawful Robocall Weapon
PM		Speaker: Larry Bankhead, Providence Health & Services
(Breakout Session	2001	Services, Billing, Future Needs and Advocacy
#10)	2001	Speaker: Jayne Hogle, American Heart Association
	2002	Proactive & Predictive VoIP/UC Call Quality Troubleshooting
	2002	
		Speaker: Tim Titus, PathSolutions





	1	
	2003	Avaya Aura Device Services (AADS) - Update on best
		practices including the new Utility services function for Hard
		Phones
		Speaker: Paul Leatherman, CRI Communication Resources
	2004	Omnichannel Automated Experience: Going Beyond Just IVR
		Speaker: Tore Christensen, Avaya; Jon Haich, Avaya
	2005	Communication Manager Administration: Migrating from
		ASA to System Manager
		Speaker: David Lover, ConvergeOne
	2007	How Automating Communication Management Workflows
		Drives Digital Transformation: A Case Study with HM Health
		Solutions
		Speaker: David Raanan, Starfish; Matthew Sentz, HM Health
		Solutions
	2008	Digital Mixology - Collecting the ingredients of Digital
		Transformation and following a recipe to make smarter,
		more responsive and secure solutions leveraging Artificial
		Intelligence, the Internet of Things, and Blockchain.
		Speaker: Steve Forcum, Avaya
	2009	How do You Get from "Here" to "There" in Customer Care in
		a Large Enterprise with Lots of Moving Parts?
		Speaker: Katherine Sobus, ConvergeOne; Jeff Roberts,
		University of Pennsylvania
	2010	Why Voice Biometrics – A Primer
		Speaker: Jeffey Hopper, LumenVox, LLC; Roy Bentley,
		LumenVox
	2011	Using Domains to Control CM's Selection of Incoming SIP
		Trunk-Group
		Speaker: John Waber, ConvergeOne
	2012	High Performing Contact Center Benchmarks Everyone
		Should Know
		Speaker: Mike Tennery, Avaya; Brian Garvis, Avaya
11:30 AM – 1:45	Lunch	
PM		
12:35 – 2:50 PM	Solutions I	Expo & Experience Theater
3:00 – 3:30 PM	Passport t	• •
3:30 – 3:45 PM	Break	
3:45 – 5:15 PM	3000	Installing an Aura Lab System in a Virtual Environment from
(Roadmap Session		Scratch
#2)		Speaker: David Franz, ConvergeOne
,	3001	The Future of UC in the Digital Workplace
		Speaker: Paul Relf, Avaya
	3002	Harnessing AI Models in the 'Cognitive' Contact Center
	0002	





		Speaker: Michael Sisselman, Avaya
	3004	Avaya Aura Platform Evolutions and Revolutions
		Speaker: Jeffrey Ridley, Avaya
	3005	Avaya Diagnostic Server 3.0: SAL and SLA Mon [™] : What You
		Need To Know
		Speaker: Sung Moon, Avaya
	3007	IP Office Roadmap
		Speaker: Craig Iwata, Avaya
	3008	Avaya Contact Center Direction
		Speaker: Joyce Fong, Avaya
	3009	Aura 8: Why cluster your Session Managers
		Speaker: John Waber, ConvergeOne
	3010	Avaya Communications Cloud Roadmap
		Speaker: Bob Camel, Avaya
6:30 – 9:30 PM	IAUG Closing Party	
	ACL Live at the Moody Theater	